



March 2011

Volume 13, Issue 1

State of the Foundation- *by Julie Weisenburg, Board President*

Just like I wrote in this column in March 2010, we continue to hear that recovery from the severe economic downturn of 2007 and 2008 has begun. But many people have yet to feel like the corner has been turned towards better times.

And as I also wrote a year ago, huge State and Federal deficits still need to be reckoned with. The year of reckoning appears to be in 2011 as massive spending cuts are being discussed and implemented as this newsletter goes to print.

Many social services agencies across the nation are seeing an ever-increasing demand for services while their sources of funding are decreasing. Tackling the State and Federal deficits will certainly continue the downward trend of assistance to these agencies.

So what do these unsettling times mean for Samaritan Healthcare Foundation? Good question!

Since your hospital foundation is a fundraising organization for your local hospital, and does not run programs itself, we do not rely on State or Federal program support grants. The massive spending cuts do not directly affect our work.

Samaritan Healthcare Foundation continues to navigate well in these unsettling times. Some of our highlights from 2010 include:

- With the generous support of our community, a capital campaign to fund the cost of new Maternal/Fetal Monitoring Equipment for the Mother & Baby Unit was completed in December, achieving our goal of raising the \$158,354 cost.

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Samaritan Hospital in Moses Lake

Maternal/Fetal Monitoring System installed at Samaritan Hospital!

The extremely generous support of our community made it possible for a new Maternal/Fetal Monitoring System to be installed in the Mother & Baby Unit at Samaritan Hospital.

The total project cost was \$158,354 and this entire amount was paid for with donations from the community, special event net income (Samaritan Healthcare Desert Golf Classic, An Evening in New Orleans dinner, and Nothing But Grapes), and support from the hospital foundation.

The new state-of-the-art equipment is GE Healthcare Corometrics 250cx Series Maternal/Fetal Monitors. The hospital purchased 8 of these units for labor rooms along with 2 telemetry units for induction of labor.

Thank you to everyone that contributed to this fund!!



Hospital foundation board members (L-R) Mark Roeber, Linnette Jones, Julie Weisenburg, Eric Olson & Chera Anderson with one of the new maternal/fetal monitors.

"An Evening in New Orleans", our third annual theme dinner!



Thank you, once again, to our sponsors and to our attendees for making our 3rd annual theme dinner a huge success! The net profit of \$11,712 went to the Maternal/Fetal Monitoring Equipment Fund.

Event Sponsors in 2010 were Argus Insurance, Columbia Basin Herald, Dry Falls Cellars and Moses Lake Clinic!

Our next theme dinner is Saturday, September 17 in the ATEC building at Big Bend Community College.

State of the Foundation- (continued from page one)

- The Well Wishes Gift Shop had over \$30,000 in net income on over \$71,000 in sales. This income is primarily used to support projects at Samaritan Healthcare.
- Our operating budget had a positive bottom line, even after approving additional support to Samaritan Healthcare.
- Over \$111,000 was passed along to Samaritan Healthcare from the foundation.
- Samaritan Healthcare received \$38,155 directly from the A. Z. Wells Foundation for the new Maternal/Fetal Monitoring System.
- Special events (Samaritan Healthcare Desert Golf Classic, An Evening In New Orleans, and Nothing But Grapes) produced

over \$28,000 in net income, and this net income went to the new Maternal/Fetal Monitoring System. The gross income from special events exceeded \$51,000.

We are extremely grateful and thank you for your support..., whether it was an outright donation, purchase of an item in our gift shop, or attendance at one of our events. With your support, we will continue to be an effective and efficient organization.

Please contact any board member or Dave Campbell, our Executive Director, if you have questions or require additional information.

9th Annual Samaritan Healthcare Desert Golf Classic The Links at Moses Pointe, September 2, 2010

Another successful golf tournament in 2010 brought in \$15,535 in net revenue for the Maternal/Fetal Monitoring Equipment Fund. Your feedback told us you love this event and you love this course, so we will be back at The Links at Moses Pointe on September 1, 2011. *Thank you, once again, to everyone who supported this golf tournament in 2010!*



Low Net Winner, Basic American Foods

Event Sponsors in 2010 were:



Here for people like you



Low Gross Winner, Silverbow Honey

Year 2010 Donations

Donations to Area of Greatest Need, designated by the Foundation Board of Directors to the Maternal/Fetal Monitoring Equipment Fund

Anonymous—4	Andrew Bair
Lynn Bales	Dorene Bendickson
Judy Burns	Scott Campbell
James Clark	Jennifer Clark
Columbia Glass LLC	Michael Conley
Rebecca (Gwen) Cox	Bonnie Dirks
Eka Chemicals, Inc.	Daniel Haberman
Judith Holden	Bob Fisk
Rhonda Jensen	Leroy Johnson
Ann Klobucher	Lew & Kathy Mason
Mike & Carol McPartland	Pat & Maureen McPartland
Margie Millbrant	Karen & Dan Mittelstaedt
Barbara Nelson	Connie Opheikens
Doyne Palmer	Gloria Robbins
Stephen Rusnock	Skone Irrigation, Inc.
Robin Turner	Don & Vicki Underhill
Arlie & Aurora Updegrave	Larry & Iva Vander Giessen
Emily Webster	Joseph Wilson
Martha Wong	Betty Wood
LaDell & Bernie Yada	

Donations to Digital Mammography Equipment Fund

Dano Law Firm, P.S.	Dr. Matthew Milligan
Mark Roeber	

Donations to Employee Scholarship Fund

Davie & Cynthia Alborque	Rebecca (Gwen) Cox
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Donations to Greatest Need Endowment Fund

Anonymous -3	Vicky Brown
Carole Coffman	Kelli Goodian-Delys
Sheryl Kruse	Glen & Carolyn Goodman
Daniel Haberman	Ken & Allison Heimbigner
William "Bim" Lindsey	Louise Olmstead

The listing of donors reflects realized donations to Samaritan Healthcare Foundation during calendar year 2010. Pledges made during 2009, or from previous years, without payment during 2010 are not listed. We have made every attempt to assure the accuracy of our records. If we have inadvertently excluded or misspelled your name, please accept our apology and we ask that you call our office at 793-9647 to correct our records. Thank you!

Year 2010 Donations (continued)
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Donations to Healthcare Learning Center Fund

Central Bonded Collectors

Donations to Maternal/Fetal Monitoring Fund, in memory of Glenn Schneider

Cheryl A. Jackson

Rick Johnson

Melia & Jim McIntire

Donations to Maternal/Fetal Monitoring Equipment Fund

Anonymous—2

Rae LeeAnne Baker

Regan Bonato

Brotherton Seed Company, Inc.

Goran & Tone Bye

Dave & Jennifer Campbell

Scott Campbell

Jessica Delgado

Kimberly Garza

Hendrix Farms LLC

Inland Cellular

Lioness Club of Moses Lake

Moses Lake Sunrise Rotary Club

Lynn & Norma Pittman

Rotary Club of Moses Lake

Dr. Paul Roth

Daniel Smith

Soroptimist International of Moses Lake

Wyvonna Swanson

Don & Carolann Swartz

Tri-State Outfitters, Inc.

Walmart Super Center, Moses Lake

Willis Security Systems, Inc.

Donations to Patient Care Endowment Fund

Anonymous—1

Vicky Brown

Eric Olson

Vicki Polhamus

Heide Rusnock

Connie Williams-Klimes

Donations to Prescription Medication Program Fund

Gisela Caballero

Rhonda Jensen

Vicki Polhamus

Unrestricted Donation

Anonymous—1

Melanie Strevy

Sponsorship of 2010 "An Evening in New Orleans" Dinner (to Maternal/Fetal Monitors)

Argus Insurance, Inc.

Columbia Basin Herald

Dry Falls Cellars

Moses Lake Clinic

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Samaritan Healthcare Foundation**Income and Expense - Operating Budget (Unaudited)
Final through December 2010, 100% of Fiscal Year**

Income	Prior YTD	Current Month	Total YTD	Annual Budget	%
Gross Sales of Inventory	\$ 62,407.32	\$ 9,041.03	\$ 71,448.35	\$ 85,000.00	84%
Less Cost of Goods Sold	<u>\$ (37,757.37)</u>	<u>\$ (3,339.62)</u>	<u>\$ (41,096.99)</u>	<u>\$ (50,000.00)</u>	<u>82%</u>
Net Income - Sales of Inventory	\$ 24,649.95	\$ 5,701.41	\$ 30,351.36	\$ 35,000.00	87%
Special Events Gross Revenue	\$ 49,605.10	\$ 2,010.00	\$ 51,615.10	\$ 45,000.00	115%
Special Events Direct Expense	<u>\$ (23,306.46)</u>	<u>\$ -</u>	<u>\$ (23,306.46)</u>	<u>\$ (18,000.00)</u>	<u>129%</u>
Net Income - Special Events	\$ 26,298.64	\$ 2,010.00	\$ 28,308.64	\$ 27,000.00	105%
Vending Machine Commission	\$ 8,099.41	\$ -	\$ 8,099.41	\$ 11,000.00	74%
Vendor Shows Commission	\$ 5,118.13	\$ 645.89	\$ 5,764.02	\$ 7,300.00	79%
Interest Income	\$ 237.22	\$ 6.14	\$ 243.36	\$ 400.00	61%
Unrestricted Donations	\$ 500.00	\$ 50.00	\$ 550.00	\$ 100.00	550%
Miscellaneous	\$ 185.00	\$ -	\$ 185.00	\$ 180.00	103%
Total income	\$ 65,088.35	\$ 8,413.44	\$ 73,501.79	\$ 80,980.00	91%
Expense					
Capital Project Grants*	\$ 48,389.60	\$ 12,510.64	\$ 60,900.24	\$ 67,000.00	91%
Grants (unrestricted funds)**	\$ 7,580.17	\$ 658.75	\$ 8,238.92	\$ 10,000.00	82%
Fundraising	\$ 1,189.85	\$ 716.43	\$ 1,906.28	\$ 2,500.00	76%
Travel and Meetings	\$ 614.18	\$ 82.54	\$ 696.72	\$ 1,000.00	70%
Office Supplies	\$ 160.55	\$ -	\$ 160.55	\$ 300.00	54%
Miscellaneous	\$ 79.00	\$ -	\$ 79.00	\$ 180.00	44%
Total expense	\$ 58,013.35	\$ 13,968.36	\$ 71,981.71	\$ 80,980.00	89%
Net Fund Balance Increase	\$ 7,075.00	\$ (5,554.92)	\$ 1,520.08	\$ -	

*Capital Project Grant expense in 2010 included:

\$28,308.64 in special event income to Maternal/Fetal Monitors
 \$25,000.00 challenge grant to Maternal/Fetal Monitors
 \$ 7,591.60 for a new blanket warmer for Emergency Department

**Grants (unrestricted funds) in 2010 included:

\$3,349.92 for employee scholarships
 \$1,500.00 for taxis for discharged patients lacking a way home
 \$1,000.00 for support of a community health fair in Moses Lake
 \$1,000.00 to Washington Poison Center
 \$ 500.00 to Safe Kids Grant County for car seats for Samaritan
 \$ 539.00 for support of first aid, CPR & Safe Sitter classes
 \$ 350.00 for bereavement boxes in Mother & Baby Unit

Samaritan Healthcare Foundation**Income and Expense - Temporary Restricted Funds (Unaudited)**
Final through December 2010, 100% of the Fiscal Year

Temporary Restricted Funds	1/1/2010 Beginning Balance	Donations	Fund Transfers	Grants	12/31/2010 Ending Balance
Digital Mammography Equipment	\$ -	\$ 660.00	\$ -	\$ (660.00)	\$ -
Employee Scholarship Fund	\$ 3,001.81	\$ 1,200.00	\$ -	\$ (2,844.10)	\$ 1,357.71
Free Mammogram Fund	\$ 2,211.98	\$ -	\$ -	\$ (1,210.00)	\$ 1,001.98
Health Library Support Fund	\$ 3,146.20	\$ -	\$ -	\$ (1,959.95)	\$ 1,186.25
Healthcare Learning Center Fund	\$ -	\$ 500.00	\$ -	\$ (500.00)	\$ -
Maternal/Fetal Monitors Fund	\$ 8,436.50	\$ 34,224.00	\$ -	\$ (42,560.50)	\$ 100.00
Prescription Medication Program	\$ -	\$ 552.50	\$ -	\$ (552.50)	\$ -
Respiratory Therapy Education	\$ 307.91	\$ -	\$ -	\$ -	\$ 307.91
Total Temporary Restricted	\$ 17,104.40	\$ 37,136.50	\$ -	\$ (50,287.05)	\$ 3,953.85

Temporary Restricted Funds are dollars received from donors for a specific project or program. The Foundation holds the dollars until such time the specific purpose is ready to be funded. We are proud to state that the Foundation continues to pass through 100% of all temporary restricted contributions to the specific project or program.

Income and Expense - Permanently Restricted Funds (Unaudited)
Final through December 2010, 100% of the Fiscal Year

Endowment By Fund	1/1/2010 Beginning Balance	Donations	Grants	Change In Fund Value	12/31/2010 Ending Balance
Greatest Need Endowment	\$ 161,369.44	\$ 2,120.00	\$ -	\$ 17,483.05	\$ 180,972.49
Patient Care Equipment Fund	\$ 2,230.50	\$ 1,592.50	\$ -	\$ 398.38	\$ 4,221.38
Employee Scholarship Fund	\$ 6,069.23	\$ -	\$ -	\$ 649.97	\$ 6,719.20
Total Endowment By Fund	\$ 169,669.17	\$ 3,712.50	\$ -	\$ 18,531.40	\$ 191,913.07

Endowment By Category	1/1/2010 Beginning Balance	Donations	Grants	Change In Fund Value	12/31/2010 Ending Balance
Endowment - Historic Dollar Value	\$ 73,944.38	\$ 3,712.50	\$ -	\$ -	\$ 77,656.88
Endowment - Board Designated	\$ 95,000.00	\$ -	\$ -	\$ -	\$ 95,000.00
Endowment - Growth & Income	\$ 724.79	\$ -	\$ -	\$ 18,531.40	\$ 19,256.19
Total Endowment By Category	\$ 169,669.17	\$ 3,712.50	\$ -	\$ 18,531.40	\$ 191,913.07

Permanently Restricted Funds are dollars that are invested into perpetuity. The historic dollar value, the actual dollar amount given to the fund, will never be spent, but the investment growth and income is available for budget purposes.

Fund Balances Summary (Unaudited)

Breakdown By Fund Type	1/1/2010 Beginning Balance	12/31/2010 Ending Balance	Change in Fund Value
Unrestricted Funds	\$ 336,535.22	\$ 376,910.92	\$ 40,375.70
Temporary Restricted Funds	\$ 17,104.40	\$ 3,953.85	\$ (13,150.55)
Permanent Restricted Funds	\$ 169,669.17	\$ 191,913.07	\$ 22,243.90
Total Breakdown By Fund Type	\$ 523,308.79	\$ 572,777.84	\$ 49,469.05

Year 2010 Donations

(continued from page five)

Sponsorship of Samaritan Healthcare Desert Golf Classic (to Maternal/Fetal Monitors)

AIG Matching Grants Program	Allstate Insurance-Mark Roeber
AmericanWest Bank	Argus Insurance, Inc.
Basic American Foods	Brotherton Seed Company
Central Bonded Collectors	Coffey Communications, Inc.
Coldwell Banker Tomlinson-Kent Jones	Columbia Basin Herald
Columbia Colstor, Inc.	Columbia Glass LLC
Express Employment Professionals	Grant County Fire & EMS
Horizon Credit Union	Inland Cellular
Inland Northwest Blood Center	Inland Northwest Health Services
Key Bank	Jim & Sherry Klaus
LeMaster & Daniels PLLC	Medical Management, Inc.
Moses Lake Athletic Club	Moses Lake Clinic
NAC Architecture Inc.	National Frozen Foods
Premera Blue Cross	Signs Now
Staples	Sterling Savings Bank-Melanie Strevy
The Odom Corporation	VALIC-Steve Compton
Washington Trust Bank	Weinstein Beverage
	ML Community Health Center
	Northwest Emergency Physicians
	Silverbow Honey
	Takata
	Washington Casualty Company
	Western States Benefit Planning

Please remember Samaritan Healthcare Foundation in your will or trust!



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For more information, please call or write to
Dave Campbell, Executive Director:
Phone: 509-793-9647
Email: foundation@samaritanhealthcare.com

Board of Directors

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- Mike Bolander
- Donna Goude
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